# Leadership Letter

## **Catch-Up** — The Gift of Second Chances

The wonderful thing about second chances is that they exist.<sup>1</sup>

By Jack Towarnicky

lan sponsors can offer various "catch-up" savings options. But, because "available" does not equal "use," access isn't enough. Plan sponsors should educate eligible employees about catch-up options and prompt use of those features.

#### Catch-Up — §§401(k), 403(b)

Catch-up contributions for workers aged 50 or older were added as part of the Economic Growth and Tax Relief Reconciliation Act of 2001. PSCA's 61st Annual Survey shows that 88.5 percent of companies offer catch-up contributions and 51.1 percent of those that do, provide a match on employee catch-ups.

Many workers aren't saving enough for retirement or aren't saving at all.<sup>2</sup> Catch-up contributions are special — they are not considered when applying the:

- IRC §415(c) annual addition,
- IRC §402(g) maximum deferral limit, and
- IRC § 401(k) Average Deferral Percentage (ADP) test.

Catch-up contributions can be made on a pre-tax or Roth basis to a 2019 maximum of \$6,000 — allowing additional saving among highly compensated employees when ADP test limits apply.

### Catch-Up — §223(b)(3), Health Savings Account

Catch-up contributions were part of the initial authorization for HSAs. Because the HSA is an individually-owned custodial account, all eligible to contribute to an HSA can make catch-up contributions of up to \$1,000 once they reach age 55.

#### Other "Catch-up" Options

#### HSA "Last Month Rule":

Are you adding a(nother) HSA-capable health option in 2020? If so, consider offering it starting December 1st 2019. If you do, those who enroll on 12/1 can make a full year's HSA contribution based on the tier of coverage in effect on 12/1; and, if age 55 or older, a full year's catch-up contribution as well!

#### **After-Tax Contributions:**

The 2019 defined contribution maximum annual addition is \$56,000. IRC §401(a) after-tax contributions offer workers of all ages flexibility to "catch-up" (potentially improving your Average Contribution Percentage test results).

## Deemed Individual Retirement Accounts:

A plan can add "Deemed IRAs" to allow every wage earner, regardless of age and compensation, to make a \$6,000 contribution in 2019 (plus another \$1,000 in "catch-up" for those age 50 or older). Deemed IRA contributions are not counted against the annual addition.

If you add after-tax and Deemed IRA contributions, you may want to also add in-plan Roth conversion functionality.

#### **Communication**

To be effective, you must perennially market your "catch-up" provisions — as only 29.3 percent of the participants age 50 or older who were eligible actually made 401(k) "catch-up" contributions in 2017, according to PSCA's 61st Annual Survey.

This year, you will again hire individuals of all ages with varying levels of experience — some who haven't saved or haven't saved enough. Give the gift that keeps on giving — catch-up!

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<sup>&</sup>lt;sup>1</sup> Felice Stevens, The Shape of You

<sup>&</sup>lt;sup>2</sup> K. Elkins, How much money Americans are saving for retirement — and how much you need if you want to retire by 65, CNBC, 3/13/19, Accessed 5/21/19 at: https://www.cnbc.com/2019/03/12/most-americans-arent-saving-enough-to-retire-by-age-65.html